



Lagos State Government
Advisors: CPCS Transcom and Dar Al Handasah

INVITATION FOR EXPRESSIONS OF INTEREST FOR OPERATIONS AND MAINTENANCE OF URBAN RAIL LINES IN LAGOS, NIGERIA

Background

The Lagos State Government (LSG), through its authorized body, the Lagos Metropolitan Area Transport Authority (LAMATA), has embarked on the development of an extensive urban rail system for Lagos, Nigeria's commercial capital. Consistent with the strategy of the Lagos State Government to involve the private sector in infrastructure development, this rail system will be developed on a public private partnership (PPP) basis with the LSG providing financing for all fixed infrastructure (track and stations) and a concessionaire providing operations and maintenance, as well as financing for all required depots and rolling stock. The first two lines being considered for development are the Blue Line, which runs from Okokomaiko to Marina, and the Red Line, which runs from Agbado to Marina. LAMATA is charged with the responsibility for implementing the project and for attracting both international and local investment and expertise to make this PPP a reality. More information on the projects is available at www.lagosrail.com

Investor Forums

During the month of November the LSG and LAMATA will be hosting Investors Forums in Lagos, Dubai and London to provide interested parties with an opportunity to meet key stakeholders and learn more about the projects. Interested parties can register for these events by visiting www.lagosrail.com

Proposed Transaction

LAMATA now wishes to invite Expressions of Interest from qualified consortiums interested in providing operations and maintenance for either Blue Line or the Red Line under long term concession contracts. Consortiums may submit Expressions of Interest for all the rail lines but they must be separate and be sent in separate packages.

Blue Line:

The Blue Line will run East-West along a 27km corridor starting at Marina and finishing at Okokomaiko. The current design accommodates 13 stations along the line with a future extension planned on the western end to Ojo. The Blue Line runs along the median of the proposed Badagry Expressway and then converges with the Red Line at Iddo. It then continues over the lagoon to Marina, adjacent to the Red Line. LAMATA envisions a common ticketing system so that commuters can move seamlessly between the two lines. It is estimated that ridership could reach 440,000 passengers per day by 2020. CPCS Transcom is advising LAMATA on the development of the Blue Line.

Red Line:

The Red Line will run North-South along a 37 km corridor starting at Agbado and ending at Marina. This is distinct from the Federal Government's Rail Modernisation project which shares the same corridor. The current Red Line design accommodates 13 stations along the line plus a potential branch line from Ikeja to the international airport. The Red Line will converge with the Blue Line at Iddo and then continue over the Lagoon to Marina, adjacent to the Blue Line. LAMATA envisions a common ticketing system so that commuters can move seamlessly between the two lines. Ridership could reach 1.3 million passengers per day by 2020. Dar Al Handasah is advising LAMATA on the development of the Red Line.

Criteria for Short Listing

Interested parties must provide evidence of experience in procurement of large scale capital equipment as well as experience with passenger rail operations and maintenance. Specifically, the investor must demonstrate the capability and experience necessary to:

- Procure large amounts of capital equipment;
- Design and build depots and other infrastructure required by Concessionaire (aside from track and stations);
- Raise financing necessary for the construction of depots and other works required, as well as for all required rolling stock and equipment.
- Efficiently and safely operate a high capacity urban railway in an environment like Lagos
- Manage the health, safety and environmental issues with strict adherence to ISO standards.

It is also a prerequisite that the successful parties must demonstrate willingness to abide by Nigerian law and/or international best practise.

Form of Expression of Interest

Interested investors should indicate their interest by providing the following:

- Full name and nationality (country of registration) of the company and contact person, address, telephone and fax numbers, e-mail address.
- Details of ownership structure of the company.
- Full details of any partners or subcontractors who will form part of bid.
- Audited financial statement for the last five years for any company involved in the bid.
- Examples of similar rail systems owned/operated around the world especially in developing economies.
- Clear indication of the urban rail line for which the consortium is expressing interest
- Evidence of compliance with the Criteria for Short Listing.

Upon receipt of Expressions of Interest from interested parties, LAMATA shall evaluate and pre-qualify applicants. Thereafter, pre-qualified applicants would be issued a Request for Proposal (RFP) and other Bidding documents.

Expressions of Interest for either of the two rail concessions must be submitted in six (6) copies (one original and five copies) in a sealed envelope clearly marked "**Expression of Interest: Blue Line Concession or Red Line Concession**" and delivered not later than 5:00pm (1700 hours) Nigerian time on **Friday January 16, 2009** to the address below. An electronic version should also be submitted on CD Rom. Interested parties can submit Expressions of Interest for both lines but they must be separate submissions.

Interested investors may obtain further information at the address below from 8:00am to 5:00pm, Monday to Friday.

The Managing Director
Lagos Metropolitan Area Transport Authority (LAMATA)
Block C, Second Floor, Motorways Centre
Motorways Avenue, Alausa
Ikeja, Lagos
Nigeria

Please note the following: -

1. Investors are allowed to bid for more than one rail concession. However, Expressions of Interest for each concession must be submitted separately.
2. Submissions made by e-mail / late submission will be rejected
3. Only short listed firms will be contacted